



I A V M GUESTX

GUEST EXPERIENCE & CROWD MANAGEMENT

March 10 - 12, 2024 | Inglewood, CA

If you help venues provide an exceptional and safe guest experience, join us as a sponsor of **GUESTX** to engage with 150 professionals whose positions include:

Director of Event Services

Director of Guest/Patron Services

Director of Security

Event Manager

Events Administrator

Guest Experience/Services Manager

Operations Manager

Patron Services Manager

Safety & Security Manager

Security Operations Manager

Senior Director of Guest Services

Vice President, Event Operations

Contact us at sales@iavm.org to reserve your sponsorship today!
To learn more about IAVM, please visit iavm.org.

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Overview

Welcome to **GUESTX**. Interactive and intimate, this IAVM conference offers its 150 attendees insider perspectives on how all facets of a venue impact the overall guest experience. With educational content shaped and developed by today's industry experts, **GUESTX** teaches best practices and how to address the ever-evolving challenges of the guest experience and crowd management.



Sponsorship Opportunities

Distribution of Marketing Collateral and/or Promotional Product at Registration

Member: \$750 | Non-Member: \$1,050

Sponsor provides marketing collateral material and/or promotional product for all GUESTX attendees to receive at registration.

Education Session Sponsor

Member: \$2,000 | Non-Member: \$2,800

Includes (1) complimentary registration

Sponsor a GUESTX session with educational content related to your product or service. Your marketing collateral and/or promotional product will be placed on attendees' seats prior to the session starting, you'll receive 1-minute of mic time to introduce the session while your company logo is displayed onscreen.

Lanyards

Member: \$2,000 | Non-Member: \$2,800

Includes (1) complimentary registration

Put your brand front & center while wrapping your company logo around the necks of all GUESTX participants. Lanyards are distributed at registration.

Pre- or Post-eBlast

Member: \$750 | Non-Member: \$1,050

Prior to or following GUESTX, IAVM's marketing team will send an email blast on your behalf to all registered attendees.

Tabletop Display

Member: \$3,000 | Non-Member: \$4,200

Includes (1) complimentary registration, (1) 6' table & (1) chairs

Host a 6' tabletop display during programming hours Monday, March 11 and Tuesday, March 12. All marketing collateral and contents should be displayed on the table top. Pull up banners and customized table covers are encouraged.

Tuesday Lunch Host

Member: \$4,000 | Non-Member: \$5,600

Includes (1) complimentary registration

Make an impression on all GUESTX participants as the Monday lunch host. Your marketing collateral and/or promotional product will be placed on participants' chairs, and sponsor signage will be displayed. If you choose, space for a tabletop display will be provided for your company representatives to network with attendees before and after lunch.

Water Bottles

Member: \$2,500 | Non-Member: \$3,500

Includes (1) complimentary registration

Color customized and co-branded with your logo and IAVM's, the water bottles are repeatedly used throughout GUESTX. Great on-the-go, the bottles give you continued exposure long after participants return to work at their venues. As an added touch, include a marketing message inside each bottle that's certain to be read.

Sponsor recognition includes corporate logo prominently displayed on/in:

- **GUESTX** website to include a hyperlink to your homepage or unique landing page
- Onsite event signage
- Onscreen at the Welcome Reception, Breakfasts and Lunch
- Program agenda